



REQUEST FOR PROPOSAL (RFP)

| | | | |
|--|-----------------------|----------------------|------------------|
| RFP NUMBER: | NRF/SAEON/RFP/01/2016 | CLOSING DATE: | 13 NOVEMBER 2015 |
| RFP DESCRIPTION: | | | |
| <p>Request for service providers to submit proposals to contextualize the current SADCO project operational model and to also propose new governance and funding models that are comparable to similar institutions.</p> | | | |
| Validity from closure date | 90 | Days | |
| <p>Preferential Procurement System applicable (points for price : points for procurement preference): 80:20 or 90:10.</p> <p>This RFP is subject to the Preferential Procurement Policy Framework Act and its 2011 Regulations, includes the National Treasury General Conditions of Contract available on the NRF website and on the National Treasury website.</p> | | | |
| <p>Acceptance of this RFP is through receipt of a duly authorised and signed written offer form (SBD7 Contract Form) from the National Research Foundation.</p> | | | |

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1. Purpose

This Request for Proposal (RFP) seeks to request service providers to submit proposals to contextualize the current SADCO project operational model and to also propose new governance and funding models that are comparable to similar institutions. SAEON will evaluate these proposals based on:

- Knowledge, expertise and ability of service provider to meet requirements
- Suitability and feasibility of proposed approaches
- Time availability to complete project
- **Quality of references**
- **Cost**

2. Background

South African Environmental Observation Network (SAEON) is a business unit of the National Research Foundation (NRF), a legal entity established in terms of the National Research Foundation Act, Act 1996. SAEON is responsible for the management and maintenance of the Southern African Data Centre for Oceanography (SADCO) project in collaboration with Council for Scientific and Industrial Research (CSIR) through its Operating Unit of Built Environment (BE) that has the expertise and infrastructure to manage and maintain the SADCO project as the Data Base Agency. As the custodian of the project funds, SAEON receives funding from sponsors and disburses these funds to CSIR for the management of SADCO as prescribed in the SADCO/CSIR contract.

3. Scope of Work

In light of the above, SAEON requires the service providers (a) to contextualize the current operational model of SADCO by comparing it to similar institutions and (b) ***to submit a proposal on appropriate and relevant governance and funding models.***

3.1 Principal Elements of Governance and Funding Models

a) The specific objectives of this review are the following:

1. Compare the objectives, operation, products and funding model of SADCO against other similar organisations both globally and in South Africa. This must take into account existing and potential funding levels of SADCO;
2. Assess end-users needs, expectations and their existing level of satisfaction of SADCO services;
3. Analyse the current business processes and funding mechanisms for SADCO in context of the national legal and procurement framework within which SADCO operates;
4. Map the roles and responsibilities of current SADCO Steering Committee members in context of their organisational mandates. Identify potential additional members of the SADCO Steering Committee based on their mandate; and
5. Recommend a relevant and appropriate business model for SADCO for the next 5 years. This is to include the proposed scope of SADCO operations as well as viable financial model(s)

b) Achieve the objectives by:

1. Engaging with the SADC Steering Committee and other stakeholders to compare SADC to other organizations and/or organizational mandates both on operational and financial levels. This should be done on the basis of the following tasks:

c) Create a draft report:

1. Review the data centre's recent subject matter documentation;
2. Develop an advanced understanding of the existing data centre operational and funding processes and procedures;
3. Review other similar (technically and process-wise) South African and international research-data warehouses;
4. Review South African state department and organisational ocean data management mandates, especially defining areas of overlap. Special consideration must be given to public finance regulations. It should be taken into account that the specific organisational mandates with respect to data management and implementation of appropriate systems could be narrower than the broader mandates required of a national data centre like SADC;
5. Define the future SADC's obligations with reference to public finance regulations, e.g. the PFMA;
6. Debate and review funding model options via constructive engagement with high ranking state officials such as Directors, Managing Directors, Chief Directors and Admirals;
7. Compile a fiscal regulatory process appraisal and new paradigm for the funding of the data centre;
8. Suggest funding models deemed appropriate for further review that could be implemented within the relatively short-timescales required for SADC; and
9. Consult with the SADC chairperson and the SADC Steering Committee to define the beneficiary and benefactor roles of the future data centre

d) After completion of the draft report:

1. Organise and run a workshop for interested stakeholders to discuss the draft report;
2. Produce written documentation of the findings and recommendations emanating from the workshop; and
3. Establish a written agreement for future proprietorship of SADC.

4. Required skills and experience of the Consultant:

Consultants with advanced datacentre expertise, analytical, impartial, no vested interest, and objective, able to deliberate at senior management level, in-depth appreciation for the complexity of ocean data, sensors and technologies, proven governmental financial and contracting experience are encouraged to respond to the RFP. The Consultant will have extensive experience and knowledge of oceanographic research and data management. The Consultant will be familiar with the local and international oceanographic research community. The Consultant will have expert knowledge of business models, funding models and the PFMA.

5. Outputs

The consultant is required to deliver the following outputs:

1. Initial contract report;
2. Report on the findings and recommendations of the SADC stakeholder workshop;
3. Final contract report which includes the findings and recommendations; and
4. A draft contractual agreement

6. RFP Submission Procedure

In responding to the RFP, service providers/consultants should complete the attached template. The completed template should be signed by the authorized person. Costs incurred in compiling and submitting the RFP will be at the expense of the service provider. SAEON reserves the right to cancel. The completed RFP should be emailed to:

Dr Wayne Goschen

wayne@saeon.ac.za

Original Documents should be couriered to:

SAEON National Office

Persequor Technopark

41 DeHavilland Crescent

The Woods

Block C, Ground Floor

Attention: Cindy Hlanze

Tel: 012 349 7720

7. Time Frames

The closing date of submissions is 13 November 2015.

8. Use of Information

SAEON reserves the right to use the information for further development. Responding to the RFP does not guarantee that the proposal will be accepted.

| | | | |
|--------------------------|------|--------|--|
| NAME OF SERVICE PROVIDER | | | |
| REPRESENTED BY | | | |
| POSTAL ADDRESS | | | |
| PHYSICAL ADDRESS | | | |
| TELEPHONE NUMBER | CODE | NUMBER | |
| CELL PHONE NUMBER | CODE | NUMBER | |
| E-MAIL ADDRESS | | | |
| VAT REGISTRATION NUMBER | | | |

| | | | | | |
|---|--------------------------|--|---|-----|----|
| COMPANY REGISTRATION NUMBER | | | | | |
| DESCRIBE PRINCIPAL BUSINESS ACTIVITIES: | | | | | |
| | | | | | |
| TYPE OF COMPANY/FIRM [Tick applicable box] | | | | | |
| Partnership/Joint Venture/Consortium | <input type="checkbox"/> | One person business/sole proprietor | <input type="checkbox"/> | | |
| Close Corporation | <input type="checkbox"/> | Company | <input type="checkbox"/> | | |
| (Pty) Limited | <input type="checkbox"/> | Other | <input type="checkbox"/> | | |
| COMPANY CLASSIFICATION [Tick applicable box] | | | | | |
| Manufacturer | <input type="checkbox"/> | Supplier | <input type="checkbox"/> | | |
| Professional Service Provider | <input type="checkbox"/> | Other service providers e.g. transporter, etc. | <input type="checkbox"/> | | |
| TAX COMPLIANCE STATUS [Tick applicable box] | | | | | |
| An original and valid tax clearance certificate has been submitted? | | | <table border="1" style="float: right; border-collapse: collapse;"> <tr> <td style="width: 50px; text-align: center;">YES</td> <td style="width: 50px; text-align: center;">NO</td> </tr> </table> | YES | NO |
| YES | NO | | | | |
| PREFERENCE POINTS CLAIMED [Tick applicable box] | | | | | |
| Has a Preference Claim form (SBD6.1) claiming your Preference Points been submitted (a B-BBEE status level verification certificate must support preference points claimed) | | | <table border="1" style="float: right; border-collapse: collapse;"> <tr> <td style="width: 50px; text-align: center;">YES</td> <td style="width: 50px; text-align: center;">NO</td> </tr> </table> | YES | NO |
| YES | NO | | | | |
| If Yes, who was the B-BBEE certificate issued by: [Tick Applicable Box] | | | | | |
| An accounting officer as contemplated in the Close Corporation Act (CCA) | | | <input type="checkbox"/> | | |
| A verification agency accredited by the South African Accreditation System (SANAS) | | | <input type="checkbox"/> | | |
| A registered auditor | | | <input type="checkbox"/> | | |
| ACCREDITED REPRESENTATIVE [Tick applicable box] | | | | | |
| Accredited representative in South Africa for the goods/services/works offered. If Yes, please enclose proof. | | | <table border="1" style="float: right; border-collapse: collapse;"> <tr> <td style="width: 50px; text-align: center;">Yes</td> </tr> <tr> <td style="width: 50px; text-align: center;">No</td> </tr> </table> | Yes | No |
| Yes | | | | | |
| No | | | | | |
| LEGAL IDENTITY PROOF [Tick applicable box] | | | | | |
| Certified copies of Certificate of Incorporation (as per entity type) are enclosed | | | <table border="1" style="float: right; border-collapse: collapse;"> <tr> <td style="width: 50px; text-align: center;">Yes</td> </tr> <tr> <td style="width: 50px; text-align: center;">No</td> </tr> </table> | Yes | No |
| Yes | | | | | |
| No | | | | | |

1. PREFERENCE POINTS CLAIMED (SBD 6.1)

In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points are claimed for attaining the B-BBEE status level of contribution in accordance with the table set out below:

| B-BBEE Status Level of Contributor per B-BBEE Certificate | Number of points per system | | B-BBEE Status Level of Contributor per B-BBEE Certificate | Number of points per system | |
|---|-----------------------------|-------|---|-----------------------------|-------|
| | 90/10 | 80/20 | | 90/10 | 80/20 |
| 1 | 10 | 20 | 6 | 3 | 6 |
| 2 | 9 | 18 | 7 | 2 | 4 |
| 3 | 8 | 16 | 8 | 1 | 2 |
| 4 | 5 | 12 | 0 | 0 | 0 |
| 5 | 4 | 8 | | | |

B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF THE ABOVE TABLE:

| | | | |
|-------|---|-------|-------|
| Level | = | 80:20 | 90:10 |
| | = | | |

(Points claimed are substantiated by means of a B-BBEE certificate issued by a Verification Agency [accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA] which is on file with you through our supplier registration on your supplier database and is available if required for validation).

I/we, the undersigned, who is/are duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBEE status level of contribution of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I/we acknowledge that:

- i. The information furnished is true and correct;
- ii. The preference points claimed are in accordance with the General Conditions as indicated in Paragraph 1 of the SBD6.1.
- iii. In the event of a contract being awarded as a result of points claimed as shown above, the contractor has filed the documentary proof in the NRF supplier database when registered and, upon request, furnish documentary proof to the satisfaction of the NRF that the claims are correct;
- iv. I/we acknowledge that if the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the NRF may, in addition to any other remedy it may have –
 - a) Disqualify the contractor from the bidding process;
 - b) Recover costs, losses or damages it has incurred or suffered as a result of our conduct;
 - c) Cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - d) Restrict the contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding ten (10) years, after the audi alteram partem (hear the other side) rule has been applied; and forward the matter for criminal prosecution

2. SUB-CONTRACTING (STANDARD BIDDING DOCUMENT 6.1)

| | | |
|--|-----|----|
| Will any portion of the contract be sub-contracted? | Yes | No |
| If Yes, indicate: | | |
| (i) What percentage of the contract will be subcontracted? | % | |
| (ii) The name of the sub-contractor? | | |

| | | |
|--|-----|----|
| (iii) The B-BBEE status level of the sub-contractor? | | |
| (iv) Whether the sub-contractor is an EME? | Yes | No |

I/we, the undersigned, who is/are duly authorised to do so on behalf of the company/firm, certify that the information is true and correct and I/we acknowledge that:

- i. A Bidder will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a Bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- ii. A Bidder awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the Bidder concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.

3. DECLARATION OF INTEREST (SBD 4)

Any legal person, including persons employed by the State¹, or persons having a kinship with persons employed by the State, including a blood relationship, may make an offer or offers in terms of this invitation to Bid (includes an advertised competitive Bid, a limited Bid, a proposal or written price quotation). In view of possible allegations of favouritism, should the resulting Bid, or part thereof, be awarded to persons employed by the State, or to persons connected with or related to them, it is required that the Bidder or his/her authorised representative, declare his/her position in relation to the evaluating/adjudicating authority where:

- The Bidder is employed by the State; and/or

- The legal person on whose behalf the Bidding Document is signed, has a relationship with persons/s person who is/are involved in the evaluation and or adjudication of the Bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and/or adjudication of the Bid.

In order to give effect to the above, the following questionnaire must be completed and submitted with this Bid:

- Full Name of Bidder or his/her representative:

- Identity Number:

- Position occupied in the Company (director, trustee, shareholder², member):

- Registration number of company, enterprise, close corporation, partnership agreement or trust:

- Tax Reference Number:

- VAT Registration Number:

| | | | | |
|--|--|-----|-----|----|
| <ul style="list-style-type: none"> The names of all directors/trustees/shareholders/members, their individual identity numbers, tax reference numbers and, if applicable, employee/PERSAL numbers must be indicated in a separate schedule including the following questions: | | | | |
| | Schedule attached with the above details for all directors/members/shareholders | Yes | No | |
| <ul style="list-style-type: none"> Are you or any person connected with the Bidder presently employed by the state? If so, furnish the following particulars in an attached schedule: | | | Yes | No |
| | Name of person/ director/ trustee/ shareholder/member: | | | |
| | Name of state institution at which you or the person connected to the Bidder is employed | | | |
| | Position occupied in the state institution | | | |
| | Any other particulars: | | | |
| <ul style="list-style-type: none"> If you are presently employed by the State, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? If Yes, did you attach proof of such authority to the Bid document? If No, furnish reasons for non-submission of such proof as an attached schedule (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the Bid.) | | Yes | No | |
| <ul style="list-style-type: none"> Did you or your spouse or any of the company's directors/ trustees /shareholders /members or their spouses conduct business with the State in the previous twelve months? If so, furnish particulars as an attached schedule: | | Yes | No | |
| <ul style="list-style-type: none"> Do you, or any person connected with the Bidder, have any relationship (family, friend, other) with a person employed by the State and who may be involved with the evaluation and or adjudication of this Bid? If so, furnish particulars as an attached schedule. | | Yes | No | |
| <ul style="list-style-type: none"> Are you, or any person connected with the Bidder, aware of any relationship (family, friend, other) between any other Bidder and any person employed by the State who may be involved with the evaluation and or adjudication of this Bid? If so, furnish particulars as an attached schedule: | | Yes | No | |
| <ul style="list-style-type: none"> Do you or any of the directors/ trustees/ shareholders/ members of the company have any interest in any other related companies whether or not they are bidding for this contract? If so, furnish particulars as an attached schedule: | | Yes | No | |

4. DECLARATION OF BIDDER'S PAST SCM PRACTICES (SBD 8)

| | | |
|--|-----|----|
| <ul style="list-style-type: none"> Is the Bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? If Yes, furnish particulars as an attached schedule: | Yes | No |
| <ul style="list-style-type: none"> Is the Bidder or any of its directors listed on the Register for Tender Defaulters in terms of Section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? If Yes, furnish particulars as an attached schedule: | Yes | No |
| <ul style="list-style-type: none"> Was the Bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years? If Yes, furnish particulars as an attached schedule: | Yes | No |
| <ul style="list-style-type: none"> Was any contract between the Bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract? If Yes, furnish particulars as an attached schedule: | Yes | No |

The Database of Restricted Suppliers and Register for Tender Defaulters resides on the National Treasury's website (www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.

5. CERTIFICATE OF INDEPENDENT BID DETERMINATION (SBD 9)

| | | |
|--|-----|----|
| <p>I, the undersigned, in submitting this Bid in response to the invitation for the Bid made by the NATIONAL RESEARCH FOUNDATION, do hereby make the following statements that I certify to be true and complete in every respect:</p> | | |
| <ul style="list-style-type: none"> I have read and I understand the contents of this Certificate; | Yes | No |
| <ul style="list-style-type: none"> I understand that the Bid will be disqualified if this Certificate is found not to be true and complete in every respect; | Yes | No |
| <ul style="list-style-type: none"> I am authorised by the Bidder to sign this Certificate, and to submit the Bid, on behalf of the Bidder; | Yes | No |
| <ul style="list-style-type: none"> Each person whose signature appears on the Bid has been authorised by the Bidder to determine the terms of, and to sign, the Bid on behalf of the Bidder; | Yes | No |

For the purposes of this Certificate and the accompanying Bid, I understand that the word "competitor" shall include any individual or organisation, other than the Bidder, whether or not affiliated with the Bidder, who:

- Has been requested to submit a Bid in response to this Bid invitation;
- Could potentially submit a Bid in response to this Bid invitation, based on their qualifications, abilities or experience; and
- Provides the same goods and services as the Bidder and/or is in the same line of business as the Bidder

The Bidder has arrived at the accompanying Bid independently from, and without consultation,

communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.

In particular, without limiting the generality of paragraphs above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

- a) Prices;
- b) Geographical area where product or service will be rendered (market allocation);
- c) Methods, factors or formulas used to calculate prices;
- d) The intention or decision to submit or not to submit, a Bid;
- e) The submission of a Bid which does not meet the specifications and conditions of the Bid; or
- f) Bidding with the intention not to win the Bid.

In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this Bid invitation relates.

The terms of this Bid have not been, and will not be, disclosed by the Bidder, directly or indirectly, to any competitor, prior to the date and time of the official Bid opening or of the awarding of the contract.

I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to Bids and contracts, Bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of Section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

6. STANDARD BIDDING DOCUMENTS DECLARATION

The following documents are deemed to form and be read and construed as part of this agreement even where integrated in this document:

Declaration of Interest (SBD4)

Original Tax Clearance Certificate unless already on file with the NRF

Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011 (SBD6.1)

Where a valid BBBEE Certificate is not on file with the NRF, please attach certified copy or sworn affidavit

| |
|---|
| Declaration of Bidder's past SCM practices (SBD8); |
| Certificate of Independent Bid Determination (SBD9) |
| General Conditions of Contract |

The obligation to complete, duly sign and submit these declarations included in this SBD declaration pack cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the legal entity.

I declare that I have had no participation in any collusive practices with any Bidder or any other person regarding this or any other procurement.

I certify that the information furnished in these declarations (Tax compliance status, SBD4, SBD6.1, SBD8, SBD9) is correct and I accept that the NRF may reject the Offer or act against me should these declarations prove to be false.

I confirm that I am duly authorised to sign this SBD declaration pack by the Chief Financial Officer or other legally responsible person nominated in writing by the Chief Executive or Senior Member/Person with management responsibility (Close Corporation, Partnership or Individual)

| | |
|--------------|--|
| NAME (PRINT) | |
| CAPACITY | |
| SIGNATURE | |
| NAME OF FIRM | |
| DATE | |

| | |
|-----------|-------|
| WITNESSES | |
| 1 | _____ |
| 2 | _____ |
| Date | _____ |

Governing and resourcing SADC0 2015-2020: a review

Terms of Reference for the contracted strategic level reviewer

The overall objective of the work of the consultant is to (a) contextualise the current operational models of SADC0 by comparing it to similar institutions and to (b) propose appropriate and relevant governance and funding models.

a) The specific objectives of this review are the following:

1. Compare the objectives, operation, products and funding model of SADC0 against other similar organisations both globally and in South Africa. This must take into account existing and potential funding levels of SADC0;
2. Assess end-users needs, expectations and their existing level of satisfaction of SADC0 services;
3. Analyse the current business processes and funding mechanisms for SADC0 in context of the national legal and procurement framework within which SADC0 operates;
4. Map the roles and responsibilities of current SADC0 Steering Committee members in context of their organisational mandates. Identify potential additional members of the SADC0 Steering Committee based on their mandate; and
5. Recommend a relevant and appropriate business model for SADC0 for the next 5 years. This is to include the proposed scope of SADC0 operations as well as viable financial model(s)

Achieve the objectives by engaging with the SADC0 Steering Committee and other stakeholders to compare SADC0 to other organizations and/or organizational mandates both on operational and financial levels. This should be done on the basis of the following tasks:

b) Create a draft report:

1. Review the data centre's recent subject matter documentation;
2. Develop an advanced understanding of the existing data centre operational and funding processes and procedures;
3. Review other similar (technically and process-wise) South African and international research-data warehouses;
4. Review South African state department and organisational ocean data management mandates, especially defining areas of overlap. Special consideration must be given to public finance regulations. It should be taken into account that the specific organisational mandates with respect to data management and implementation of appropriate systems could be narrower than the broader mandates required of a national data centre like SADC0;
5. Define the future SADC0's obligations with reference to public finance regulations, e.g. the PFMA;
6. Debate and review funding model options via constructive engagement with high ranking state officials such as Directors, Managing Directors, Chief Directors and Admirals;
7. Compile a fiscal regulatory process appraisal and new paradigm for the funding of the data centre;
8. Suggest funding models deemed appropriate for further review that could be implemented within the relatively short-timescales required for SADC0; and

9. Consult with the SADCO chairperson and the SADCO Steering Committee to define the beneficiary and benefactor roles of the future data centre

c) After completion of the draft report:

1. Organise and run a workshop for interested stakeholders to discuss the draft report;
2. Produce written documentation of the findings and recommendations emanating from the workshop;
and
3. Establish a written agreement for future proprietorship of SADCO.

Required skills and experience of the Consultant:

Advanced data centre expertise, analytical, impartial, no vested interest, and objective, able to deliberate at senior management level, in-depth appreciation for the complexity of ocean data, sensors and technologies, proven governmental financial and contracting experience. The Consultant will have extensive experience and knowledge of oceanographic research and data management. The Consultant will be familiar with the local and international oceanographic research community.

Outputs

The consultant is required to deliver the following outputs:

1. Initial contract report;
2. Report on the findings and recommendations of the SADCO stakeholder workshop;
3. Final contract report which includes the findings and recommendations; and
4. A draft contractual agreement for future proprietorship of SADCO.

Evaluation Methodology

1. Bidders who meet compliance requirements will be evaluated as follows:

- Bidders responses will be evaluated for (i) functionality. i.e. their being able to propose a most fitting model against the requirements stated below; (ii) Price and BEE points. Responsive bidders will only qualify for further evaluation on Price and BEE if they meet the qualifying threshold of 60% on each of the functional requirements.

Evaluation Matrix

| | Description | Weight | Score | Minimum score |
|---|--|--------|-------|---------------|
| 1 | Knowledge, expertise and ability of service provider to meet requirements 1 = no comparable model; 3 = 2 similar models; 5 = best model | 1-5 | 100 | 60 |
| 2 | Suitability and feasibility of proposed approaches 1 = feasibility; 3 = Suitable; 5 = Suitable and feasibly | 1-5 | 100 | 60 |
| 3 | Time availability to complete project 1 = 7 months; 3 = 3 months; 5 = 1 month | 1-5 | 100 | 60 |
| 4 | References from Clients for similar work done 1 = 1 reference; 3 = 2 references; 5 = 3 references | 1-5 | 100 | 60 |