**QUOTATION STANDARD BIDDING DOCUMENT ANNEXURE**

**QUOTATION FOR THE FOLLOWING SPECIFIED SUPPLY REQUIREMENTS**

|-------------------|------------------------|---------------|-------------|

**QUOTATION DESCRIPTION**

Provision of VMWare and VeeAm Licenses to SAEON

The quotation is provided on the attached SBD3 Quotation form as issued by the National Research Foundation.

“BID” Definition - “bid” includes written price quotations, advertised competitive bids or proposals

Validity period from date of closure: 90 days

Preferential Procurement System applicable (points for price : points for procurement preference): 80:20

This quotation is subject to the Preferential Procurement Policy Framework Act and its 2011 Regulations, includes the National Treasury General Conditions of Contract available on the NRF website and on the National Treasury website.

Acceptance of this quotation is through receipt of a duly authorised and signed written offer form (SBD7 Contract Form) from the National Research Foundation.

It is acknowledged that late quotations are not considered.

Quotations are submitted on the National Treasury official forms with additional information supplied on attached supporting schedules.

<table>
<thead>
<tr>
<th>NAME OF SERVICE PROVIDER</th>
<th>REPRESENTED BY</th>
<th>POSTAL ADDRESS</th>
<th>PHYSICAL ADDRESS</th>
<th>TELEPHONE NUMBER</th>
<th>CODE</th>
<th>NUMBER</th>
<th>CELL PHONE NUMBER</th>
<th>CODE</th>
<th>NUMBER</th>
<th>E-MAIL ADDRESS</th>
<th>VAT REGISTRATION NUMBER</th>
<th>COMPANY REGISTRATION NUMBER</th>
<th>DESCRIBE PRINCIPAL BUSINESS ACTIVITIES:</th>
</tr>
</thead>
</table>
1. **PREFERENCE POINTS CLAIMED (SBD 6.1)**

In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points are claimed for attaining the B-BBEE status level of contribution in accordance with the table set out below:

<table>
<thead>
<tr>
<th>B-BBEE Status Level of Contributor per B-BBEE Certificate</th>
<th>Number of points per system</th>
<th>B-BBEE Status Level of Contributor per B-BBEE Certificate</th>
<th>Number of points per system</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>90/10</td>
<td></td>
<td>90/10</td>
</tr>
<tr>
<td>1</td>
<td>10</td>
<td>6</td>
<td>3</td>
</tr>
<tr>
<td>2</td>
<td>9</td>
<td>7</td>
<td>2</td>
</tr>
<tr>
<td>3</td>
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</tr>
<tr>
<td>4</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>5</td>
<td>4</td>
<td></td>
<td>0</td>
</tr>
</tbody>
</table>

B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF THE ABOVE TABLE:

<table>
<thead>
<tr>
<th>Level</th>
<th>80:20</th>
<th>90:10</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Points claimed are substantiated by means of a B-BBEE certificate issued by a Verification Agency)
I/we, the undersigned, who is/are duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBEE status level of contribution of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I/we acknowledge that:

i. The information furnished is true and correct;

ii. The preference points claimed are in accordance with the General Conditions as indicated in Paragraph 1 of the SBD6.1.

iii. In the event of a contract being awarded as a result of points claimed as shown above, the contractor has filed the documentary proof in the NRF supplier database when registered and, upon request, furnish documentary proof to the satisfaction of the NRF that the claims are correct;

iv. I/we acknowledge that if the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the NRF may, in addition to any other remedy it may have –
   a) Disqualify the contractor from the bidding process;
   b) Recover costs, losses or damages it has incurred or suffered as a result of our conduct;
   c) Cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
   d) Restrict the contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding ten (10) years, after the audi alteram partem (hear the other side) rule has been applied; and forward the matter for criminal prosecution

2. **SUB-CONTRACTING (STANDARD BIDDING DOCUMENT 6.1)**

<table>
<thead>
<tr>
<th>Will any portion of the contract be sub-contracted?</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>If Yes, indicate:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(i) What percentage of the contract will be subcontracted?</td>
<td>%</td>
<td></td>
</tr>
<tr>
<td>(ii) The name of the sub-contractor?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(iii) The B-BBEE status level of the sub-contractor?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(iv) Whether the sub-contractor is an EME?</td>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>

I/we, the undersigned, who is/are duly authorised to do so on behalf of the company/firm, certify that the information is true and correct and I/we acknowledge that:

i. A Bidder will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends sub-contracting more than 25% of the value of the contract to any
other enterprise that does not qualify for at least the points that such a Bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.

ii. A Bidder awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the Bidder concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.

3. DECLARATION OF INTEREST (SBD 4)

Any legal person, including persons employed by the State¹, or persons having a kinship with persons employed by the State, including a blood relationship, may make an offer or offers in terms of this invitation to Bid (includes an advertised competitive Bid, a limited Bid, a proposal or written price quotation). In view of possible allegations of favouritism, should the resulting Bid, or part thereof, be awarded to persons employed by the State, or to persons connected with or related to them, it is required that the Bidder or his/her authorised representative, declare his/her position in relation to the evaluating/adjudicating authority where:

- The Bidder is employed by the State; and/or

- The legal person on whose behalf the Bidding Document is signed, has a relationship with persons/s person who is/are involved in the evaluation and or adjudication of the Bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and/or adjudication of the Bid.

In order to give effect to the above, the following questionnaire must be completed and submitted with this Bid:

- Full Name of Bidder or his/her representative
- Identity Number:
- Position occupied in the Company (director, trustee, shareholder², member):
- Registration number of company, enterprise, close corporation, partnership agreement or trust:
- Tax Reference Number:
- VAT Registration Number:
- The names of all directors/trustees/shareholders/members, their individual identity numbers, tax reference numbers and, if applicable, employee/PERSAL numbers must be indicated in a separate schedule including the following questions:
  - Schedule attached with the above details for all directors/members/shareholders
  - Yes | No
  - Are you or any person connected with the Bidder presently employed by the state? If so, furnish the following particulars in an attached schedule:
  - Yes | No
<table>
<thead>
<tr>
<th>Name of person/ director/ trustee/ shareholder/member:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of state institution at which you or the person connected to the Bidder is employed</td>
</tr>
<tr>
<td>Position occupied in the state institution</td>
</tr>
<tr>
<td>Any other particulars:</td>
</tr>
</tbody>
</table>

- If you are presently employed by the State, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?
  - If Yes, did you attach proof of such authority to the Bid document?
  - If No, furnish reasons for non-submission of such proof as an attached schedule
  (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the Bid.)

- Did you or your spouse or any of the company’s directors/ trustees /shareholders /members or their spouses conduct business with the State in the previous twelve months?
  - If so, furnish particulars as an attached schedule:

- Do you, or any person connected with the Bidder, have any relationship (family, friend, other) with a person employed by the State and who may be involved with the evaluation and or adjudication of this Bid?
  - If so, furnish particulars as an attached schedule.

- Are you, or any person connected with the Bidder, aware of any relationship (family, friend, other) between any other Bidder and any person employed by the State who may be involved with the evaluation and or adjudication of this Bid?
  - If so, furnish particulars as an attached schedule:

- Do you or any of the directors/ trustees/ shareholders/ members of the company have any interest in any other related companies whether or not they are bidding for this contract?
  - If so, furnish particulars as an attached schedule:
4. DECLARATION OF BIDDER’S PAST SCM PRACTICES (SBD 8)

- Is the Bidder or any of its directors listed on the National Treasury’s Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? If Yes, furnish particulars as an attached schedule: Yes No

- Is the Bidder or any of its directors listed on the Register for Tender Defaulters in terms of Section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? If Yes, furnish particulars as an attached schedule: Yes No

- Was the Bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years? If Yes, furnish particulars as an attached schedule: Yes No

- Was any contract between the Bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract? If Yes, furnish particulars as an attached schedule: Yes No

The Database of Restricted Suppliers and Register for Tender Defaulters resides on the National Treasury’s website (www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.

5. CERTIFICATE OF INDEPENDENT BID DETERMINATION (SBD 9)

I, the undersigned, in submitting this Bid in response to the invitation for the Bid made by the NATIONAL RESEARCH FOUNDATION, do hereby make the following statements that I certify to be true and complete in every respect:

- I have read and I understand the contents of this Certificate; Yes No

- I understand that the Bid will be disqualified if this Certificate is found not to be true and complete in every respect; Yes No

- I am authorised by the Bidder to sign this Certificate, and to submit the Bid, on behalf of the Bidder; Yes No

- Each person whose signature appears on the Bid has been authorised by the Bidder to determine the terms of, and to sign, the Bid on behalf of the Bidder; Yes No

For the purposes of this Certificate and the accompanying Bid, I understand that the word “competitor” shall include any individual or organisation, other than the Bidder, whether or not affiliated with the Bidder, who:

a) Has been requested to submit a Bid in response to this Bid invitation;

b) Could potentially submit a Bid in response to this Bid invitation, based on their qualifications, abilities or experience; and

c) Provides the same goods and services as the Bidder and/or is in the same line of business as the Bidder

The Bidder has arrived at the accompanying Bid independently from, and without consultation,
communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.

In particular, without limiting the generality of paragraphs above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

a) Prices;

b) Geographical area where product or service will be rendered (market allocation);

c) Methods, factors or formulas used to calculate prices;

d) The intention or decision to submit or not to submit, a Bid;

e) The submission of a Bid which does not meet the specifications and conditions of the Bid; or

f) Bidding with the intention not to win the Bid.

In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this Bid invitation relates.

The terms of this Bid have not been, and will not be, disclosed by the Bidder, directly or indirectly, to any competitor, prior to the date and time of the official Bid opening or of the awarding of the contract.

I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to Bids and contracts, Bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of Section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

6. STANDARD BIDDING DOCUMENTS DECLARATION

The following documents are deemed to form and be read and construed as part of this agreement even where integrated in this document:

<table>
<thead>
<tr>
<th>Declaration of Interest (SBD4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Original Tax Clearance Certificate unless already on file with the NRF</td>
</tr>
<tr>
<td>Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011 (SBD6.1)</td>
</tr>
</tbody>
</table>

Where a valid BBBEE Certificate is not on file with the NRF, please attach
| Declaration of Bidder’s past SCM practices (SBD8); |
| Certificate of Independent Bid Determination (SBD9) |
| General Conditions of Contract |

**The obligation to complete, duly sign and submit these declarations included in this SBD declaration pack cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the legal entity.**

I declare that I have had no participation in any collusive practices with any Bidder or any other person regarding this or any other procurement.

I certify that the information furnished in these declarations (Tax compliance status, SBD4, SBD5 where applicable, SBD6.1, SBD 6.2 where applicable, SBD8, SBD9) is correct and I accept that the NRF may reject the Offer or act against me should these declarations prove to be false.

I confirm that I am duly authorised to sign this SBD declaration pack by the Chief Financial Officer or other legally responsible person nominated in writing by the Chief Executive or Senior Member/Person with management responsibility (Close Corporation, Partnership or Individual)

<table>
<thead>
<tr>
<th>NAME (PRINT)</th>
<th>WITNESSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAPACITY</td>
<td>1</td>
</tr>
<tr>
<td>SIGNATURE</td>
<td>2</td>
</tr>
<tr>
<td>NAME OF FIRM</td>
<td></td>
</tr>
<tr>
<td>DATE</td>
<td></td>
</tr>
</tbody>
</table>

Date
Annexure A: Specifications

Background

SAEON requires licenses for VMWare and VeeAm, as below. Educational institution discount is preferred.

Specifications

<table>
<thead>
<tr>
<th>Total CPUs</th>
<th>Total Cores</th>
<th>VmWare</th>
<th>Veeam</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>12</td>
<td>Vmware vSphere 5.5 Essential plus (License Needed)</td>
<td>Veeam Enterprise Edition plus</td>
</tr>
<tr>
<td>1</td>
<td>4</td>
<td>Vmware vSphere 5.5 Essential plus (License Needed)</td>
<td>Veeam Standard Edition</td>
</tr>
<tr>
<td>1</td>
<td>4</td>
<td>Vmware vSphere 5 Essential plus (Upgrade to 5.5 Essential plus)</td>
<td>Veeam Standard Edition</td>
</tr>
<tr>
<td>1</td>
<td>4</td>
<td>Vmware vSphere 4 Enterprise plus (Upgrade to 5.5 Essential plus)</td>
<td>Veeam Standard Edition</td>
</tr>
<tr>
<td>1</td>
<td>4</td>
<td>Vmware vSphere 5 Essential plus (Upgrade to 5.5 Essential plus)</td>
<td>Veeam Standard Edition</td>
</tr>
<tr>
<td>4</td>
<td>24</td>
<td>Vmware vSphere 5.5 Essential plus (License Needed)</td>
<td>Veeam Enterprise Edition plus</td>
</tr>
</tbody>
</table>

Non-Negotiable Criteria

<table>
<thead>
<tr>
<th></th>
<th>Adheres to specifications above</th>
<th>Go/ No Go</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Evaluation Criteria

Delivery of products marked as ‘Go/ No Go’ is mandatory.

Evaluation will be based on an 80:20 schema, with 80 points based on the above criteria, and 20 points based on BBBEE score. Bidders that do not meet mandatory requirements will not be considered.

Format of Quotation

See form SBD 3.3 (Attached).
Validity

The rate quoted must remain valid for a period of ninety (90) days from the closing date of this Request for Quotations (below) and, if successful, for the full duration of the project.

Closing time and date

Completed quotations must be received by 12:00 on Friday 19 May 2015.

Address

Quotations must be delivered by e-mail to: cindy@saeon.ac.za, copy to wim@saeon.ac.za

Disclaimer

SAEON will neither consider late and/or incomplete submissions, nor ineligible bidders.
OFFER IS VALID FOR 90 DAYS AFTER CLOSING DATE OF BID

Pricing

<table>
<thead>
<tr>
<th>Item Number</th>
<th>Quantity</th>
<th>Description</th>
<th>Price Vat Inclusive (ZAR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>Vmware vSphere 5.5 Essential plus (License Needed)</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Veeam Enterprise Edition plus</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Vmware vSphere 5 Essential plus (Upgrade to 5.5 Essential plus)</td>
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<td>Veeam Standard Edition</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Vmware vSphere 4 Enterprise plus (Upgrade to 5.5 Essential plus)</td>
<td></td>
</tr>
</tbody>
</table>

4. Period required for delivery after payment .................................................................

5. Total Quote Price (Vat inclusive) R.................................................................................